

# 2022-2023

# SMALL BUSINESS TECHNICAL ASSISTANCE GRANT AWARDEES



Governor Gavin Newsom Governor's Office of Business and Economic Development

Technical Assistance Program Awards are administered by the California Office of the Small Business Advocate

# CAPITAL INFUSION PROGRAM

The Capital Infusion Program (CIP) is a state-funded program which awards \$3 million each year to support capital readiness business consulting through the California network of Small Business Development Centers (SBDC). The program launched in 2018 and, through the SBDCs, helps small businesses access capital by providing one-on-one advisory services to get them "lender ready" or "investment ready," and by connecting them to banks, mission-based lenders, and/or investors. The program allocates funding in alignment with federal support from the U.S. Small Business Administration.

### NETWORK

## AWARD

#### NORCAL SBDC NETWORK

\$1,008,900

NorCal SBDC Lead Center Access SBDC Butte College SBDC CalHispanic SBDC East Bay SBDC Marin SBDC North Coast SBDC Sacramento SBDC San Francisco SBDC San Joaquin SBDC San Mateo SBDC Santa Cruz SBDC SBDCtech at UC Berkeley Haas School of Business SBDCtech at UC Berkeley SkyDeck Shasta-Cascade SBDC Sierra SBDC Silicon Valley SBDC Siskivou SBDC Solano-Napa, SBDC Sonoma SBDC Special Programs SBDC

#### CENTRAL CA SBDC NETWORK

Central CA Lead Center, UC Merced SBDC Cal Coastal SBDC Cal Poly/CIE SBDC CSU Bakersfield SBDC Valley Community SBDC Valley Sierra SBDC \$350,400

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# NETWORK

### LOS ANGELES SBDC NETWORK

Los Angeles Regional SBDC Network Lead Center College of the Canyons SBDC Economic Development Collaborative Ventura SBDC El Camino College SBDC Long Beach City College SBDC Pacific Coast Regional SBDC Pasadena City College SBDC University of La Verne SBDC

### OC IE SBDC NETWORK

CSU Fullerton Lead Center CSU Fullerton International Trade Center CSU Fullerton Traditional Center Coachella Valley SBDC at Riverside County Office of Economic Development Digital Media Lab at Rancho Santiago Community College District EPIC SBDC at UC Riverside Finance Center at Orange County Hispanic Chamber of Commerce Inland Empire SBDC @ CSU San Bernardino

### SD IV SBDC NETWORK

San Diego & Imperial SBDC Lead Center Alliance SBDC Connect SBDC East County SBDC Export SBDC at World Trade Center Imperial Valley International Rescue Committee SBDC North San Diego South San Diego The Brink SBDC

Visit https://business.ca.gov/centers to locate the nearest SBDC

### \$251,100

\$519,300



\$870,300

# **TECHNICAL ASSISTANCE PROGRAM**

The Technical Assistance Program (TAP) is a state-funded program which awards approximately \$23 million each year to expand free consulting and low-cost training services through federally and privately funded small business assistance centers. The program, launched in 2018, is focused on providing programming and outreach to under-resourced small businesses, including women, minorities/people of color, and veteran-owned businesses, and businesses in low-wealth, rural, and disaster-impacted communities. The program allocates funding through a competitive process.

# TECHNICAL ASSISTANCE CENTERS AWARD

Agriculture and Land-Based Training Association Rural Development Center	\$76,494
Alchemist CDC	\$50,000
American Indian Chamber Education Fund PTAC	\$116,200
AnewAmerica Women's Business Center - Oakland	\$76,250
AnewAmerica Women's Business Center - San Jose	\$76,250
Asociacion de Emprendedor@s	\$25,000
California Capital WBC	\$124,500
California Manufacturing Technology Consulting	\$2,476,000
Caravanserai Project	\$46,499
Central California SBDC Network*	\$954,500
Chicostart	\$73,500
Coachella Valley Women's Business Center	\$91,500
DEO's ELA Entrepreneur Center - LA County PTAC	\$232,243
Fresno Metro Black Chamber Commerce	\$1,131,250
Fresno State Central Valley Women's Entrepreneur Center	\$91,500
Indian Dispute Resolution Services, Inc.	\$39,872
Inland Empire Center for Entrepreneurship	\$124,500
Inland Empire Women's Business Center	\$134,199
International Rescue Committee	\$298,065

\*SBDC Network has multiple subcenters Continued on next page

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TECHNICAL ASSISTANCE CENTERS	AWARD
Koreatown Youth and Community Center (KYCC)	\$400,000
Long Beach Center for Economic Inclusion	\$25,000
Los Angeles SBDC Network*	\$2,750,000
LTSC CDC API Small Business Program WBC	\$124,500
Main Street Launch	\$280,312
Mendocino Woman's Business Center	\$124,500
Mission Community Services Corporation - Kern	\$150,000
Mission Community Services Corporation - San Luis Obispo	\$150,000
Monterey Bay PTAC	\$62,865
New Economics for Women WBC	\$124,483
NorCal PTAC	\$397,801
NorCal SBDC Network*	\$4,817,379
Orange County Inland Empire SBDC Network*	\$2,950,000
Orange County Women's Business Center	\$150,000
Pacific Asian Consortium in Employment	\$311,250
Renaissance Entrepreneurship Center	\$124,500
Renaissance Entrepreneurship Center Women's Business Center	\$150,000
Sacramento MBDA Business Center	\$410,000
San Diego & Imperial Women's Business Center	\$150,000

\*SBDC Network has multiple subcenters Continued on next page

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TECHNICAL ASSISTANCE CENTERS	AWARD
San Diego Imperial Valley SBDC Network*	\$1,335,972
San Diego, Orange, and Imperial PTAC	\$322,843
Small Business Transportation Resource Center	\$160,000
Small Business Utilization Center	\$340,452
The Center for Strategic Economic Studies and Institutional Development	\$183,750
The Los Angeles Area Chamber of Commerce Foundation	\$91,500
West Business Development Center	\$78,850
Women's Business Center at JEDI	\$150,000
Women's Economic Ventures WBC	\$395,000
Yuba-Sutter Economic Development Corporation	\$50,015

\*SBDC Network has multiple subcenters

# **PROGRAM INDEX**

### **PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTAC)**

Procurement Technical Assistance Center (PTACs) provide a wide range of government contracting help — most free of charge! All PTACs are staffed with counselors experienced in government contracting and provide a wide range of services including classes and seminars, individual counseling and easy access to bid opportunities, contract specifications, procurement histories, and other information necessary to successfully compete for government contracts. Many PTAC counselors have backgrounds in government acquisitions and virtually all receive ongoing training to keep pace with continually evolving acquisitions procedures and policies.

#### SMALL BUSINESS DEVELOPMENT CENTERS (SBDC)

Small business owners and aspiring entrepreneurs can go to their local SBDCs for FREE face-toface business consulting and at-cost training on a variety of topics. The mission of America's nationwide network of SBDCs is to help new entrepreneurs realize the dream of business ownership, and assist existing businesses to remain competitive in an ever-changing global economy.

#### WOMEN'S BUSINESS CENTERS (WBC)

WBCs help women succeed in business by providing training, mentoring, business development, and financing opportunities to over 145,000 women entrepreneurs each year. Small business owners and aspiring entrepreneurs can go to their local WBCs for FREE face-to-face business consulting and at-cost training on a variety of topics.

### **VETERANS BUSINESS OUTREACH CENTER (VBOC)**

VBOC's mission is to advance the growth and commercial competitiveness of veteran owned small business enterprises through education and services focusing on business development, technology deployment and e-commerce.

#### **OTHER TECHNICAL ASSISTANCE PROVIDERS**

California is home to a myriad of other technical assistance providers that provide small business technical assistance to small business owners and entrepreneurs. Many of these organizations focus on providing technical assistance to women, minorities/people of color, veterans, lowwealth, communities, rural communities, and disaster-impacted communities.