

2023-2024

SMALL BUSINESS TECHNICAL ASSISTANCE GRANT AWARDEES



Governor Gavin Newsom Governor's Office of Business and Economic Development

Technical Assistance Program Awards are administered by the California Office of the Small Business Advocate

CAPITAL INFUSION PROGRAM

The Capital Infusion Program (CIP) is a state-funded program which awards \$3 million each year to support capital readiness business consulting through the California network of Small Business Development Centers (SBDC). The program launched in 2018 and, through the SBDCs, helps small businesses access capital by providing one-on-one advisory services to get them "lender ready" or "investment ready," and by connecting them to banks, mission-based lenders, and/or investors. The program allocates funding in alignment with federal support from the U.S. Small Business Administration.

NETWORK AWARD

NORCAL SBDC NETWORK

\$951,680.00

NorCal SBDC Lead Center

Access SBDC

Butte College SBDC

CalHispanic SBDC

East Bay SBDC

Marin SBDC

Mendocino SBDC

North Coast SBDC

Sacramento Valley SBDC

San Francisco SBDC

San Joaquin SBDC

San Mateo SBDC

Santa Cruz SBDC

SBDCtech at UC Berkeley Haas School of Business

SBDCtech at UC Berkeley SkyDeck

Sierra SBDC

Silicon Valley

Siskiyou SBDC

Solano-Napa SBDC

Sonoma SBDC

Special Programs SBDC

CENTRAL CA SBDC NETWORK

\$335,710.00

Central CA Lead Center, UC Merced SBDC Cal Coastal SBDC Cal Poly/CIE SBDC CSU Bakersfield SBDC

Valley Community SBDC

Valley Sierra SBDC

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NETWORK AWARD

LOS ANGELES SBDC NETWORK

\$857,860.00

Los Angeles Regional SBDC Network Lead Center College of the Canyons SBDC Economic Development Collaborative Ventura SBDC El Camino College SBDC Long Beach City College SBDC Pacific Coast Regional SBDC Pasadena City College SBDC University of La Verne SBDC

OC IE SBDC NETWORK

\$590,830.00

CSU Fullerton Lead Center
CSU Fullerton International Trade Center
CSU Fullerton Traditional Center
Coachella Valley SBDC at Riverside County Office of Economic Development
Digital Media Lab at Rancho Santiago Community College District
EPIC SBDC at UC Riverside
Finance Center at Orange County Hispanic Chamber of Commerce
Inland Empire SBDC @ CSU San Bernardino

SD IV SBDC NETWORK

\$263.920.00

San Diego & Imperial SBDC Lead Center Alliance SBDC Connect SBDC East County SBDC Export SBDC at World Trade Center Imperial Valley SBDC International Rescue Committee SBDC North San Diego South San Diego The Brink SBDC

TECHNICAL ASSISTANCE PROGRAM

The Technical Assistance Program (TAP) is a state-funded program which awards approximately \$23 million each year to expand free consulting and low-cost training services through federally and privately funded small business assistance centers. The program, launched in 2018, is focused on providing programming and outreach to under-resourced small businesses, including women, minorities/people of color, and veteran-owned businesses, and businesses in low-wealth, rural, and disaster-impacted communities. The program allocates funding through a competitive process.

TECHNICAL ASSISTANCE CENTERS	AWARD
3CORE, Inc.	\$25,000.00
Alchemist CDC	\$42,490.82
American Indian Chamber Education Fund PTAC	\$67,200.00
AnewAmerica Women's Business Center – Oakland	\$68,000.00
AnewAmerica Women's Business Center – San Jose	\$72,250.00
ASIAN, Inc. (San Jose MBDA Business Center)	\$317,542.58
Asociacion de Emprendedor@s	\$55,250.00
California Asian Pacific Chamber of Commerce (Sacramento MBDA Business Center & Small Business Transportation Resource Center)	\$322,300.00
California Capital APEX	\$50,113.59
California Capital WBC	\$90,000.00
California Manufacturing Technology Consulting (CMTC)	\$2,000,000.00
Caravanserai Project	\$216,221.57
Central California SBDC Network *	\$900,000.00
Chicostart	\$79,999.55
Coachella Valley Women's Business Center	\$90,000.00
Coalition for Responsible Community Development (Southeast Los Angeles BusinessSource Center)	\$163,125.00
El Pajaro Community Development Corporation	\$169,945.35
Fresno Area Hispanic Foundation	\$144,000.00
Fresno CDFI Access Plus Capital	\$398,369.55
*SBDC Network has multiple subcenters	

Visit https://calosba.ca.gov/centers to locate the nearest small business technical assistance center

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TECHNICAL ASSISTANCE CENTERS	AWARD
Fresno Metro Black Chamber of Commerce	\$620,700.00
Fresno State Central Valley Women's Entrepreneur Center	\$84,000.00
Indian Dispute Resolution Services, Inc.	\$33,415.50
Initiating Change in Our Neighborhoods Community Development Corporation (North Valley BusinessSource Center)	\$129,346.20
Inland Empire Center for Entrepreneurship at CSU San Bernardino	\$90,000.00
Inland Empire Women's Business Center	\$90,000.00
International Rescue Committee (IRC)	\$297,500.00
Los Angeles Area Chamber of Commerce Foundation	\$140,000.00
Los Angeles SBDC Network *	\$3,965,571.00
Los Angeles VBOC	\$100,000.00
LTSC CDC API Small Business Program WBC	\$120,000.00
Main Street Launch	\$250,714.15
Mendocino Woman's Business Center	\$127,500.00
Mission Community Services Corporation – Kern	\$127,500.00
Mission Community Services Corporation – San Luis Obispo	\$127,500.00
New Economics For Women WBC	\$120,000.00
NorCal APEX Accelerator	\$240,000.21
NorCal SBDC Network *	\$4,399,248.60
NorCal VBOC	\$196,000.00

^{*}SBDC Network has multiple subcenters

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TECHNICAL ASSISTANCE CENTERS	AWARD
Orange County Inland Empire SBDC Network *	\$2,250,000.00
Orange County Women's Business Center	\$90,000.00
Pacific Asian Consortium in Employment (PACE)	\$499,500.00
Prospera Community Development	\$187,500.00
Renaissance Bayview	\$106,250.00
Renaissance East Bay	\$89,250.00
Renaissance Entrepreneurship Center Women's Business Center	\$120,000.00
Renaissance Peninsula	\$150,000.00
San Diego & Imperial WBC	\$127,500.00
San Diego Imperial Valley SBDC Network *	\$1,620,000.00
SD Orange and Imperial APEX Accelerator	\$637,500.00
Stanislaus Equity Partners	\$105,000.00
The Center for Strategic Economic Studies and Institutional Development	\$81,990.28
Women's Business Center at JEDI	\$90,000.00
Women's Economic Ventures WBC	\$127,500.00
Yuba-Sutter Economic Development Corporation	\$31,046.20

^{*}SBDC Network has multiple subcenters

PROGRAM INDEX

APEX ACCELERATORS (FORMERLY PROCUREMENT TECHNICAL ASSISTANCE CENTERS (PTAC))

APEX Accelerators (formerly Procurement Technical Assistance Center (PTACs)) provide a wide range of government contracting help — most free of charge! All PTACs are staffed with counselors experienced in government contracting and provide a wide range of services including classes and seminars, individual counseling and easy access to bid opportunities, contract specifications, procurement histories, and other information necessary to successfully compete for government contracts. Many PTAC counselors have backgrounds in government acquisitions and virtually all receive ongoing training to keep pace with continually evolving acquisitions procedures and policies.

SMALL BUSINESS DEVELOPMENT CENTERS (SBDC)

Small business owners and aspiring entrepreneurs can go to their local SBDCs for FREE face-to-face business consulting and at-cost training on a variety of topics. The mission of America's nationwide network of SBDCs is to help new entrepreneurs realize the dream of business ownership, and assist existing businesses to remain competitive in an ever-changing global economy.

WOMEN'S BUSINESS CENTERS (WBC)

WBCs help women succeed in business by providing training, mentoring, business development, and financing opportunities to over 145,000 women entrepreneurs each year. Small business owners and aspiring entrepreneurs can go to their local WBCs for FREE face-to-face business consulting and at-cost training on a variety of topics.

VETERANS BUSINESS OUTREACH CENTER (VBOC)

VBOC's mission is to advance the growth and commercial competitiveness of veteran owned small business enterprises through education and services focusing on business development, technology deployment and e-commerce.

OTHER TECHNICAL ASSISTANCE PROVIDERS

California is home to a myriad of other technical assistance providers that provide small business technical assistance to small business owners and entrepreneurs. Many of these organizations focus on providing technical assistance to women, minorities/people of color, veterans, lowwealth, communities, rural communities, and disaster-impacted communities.